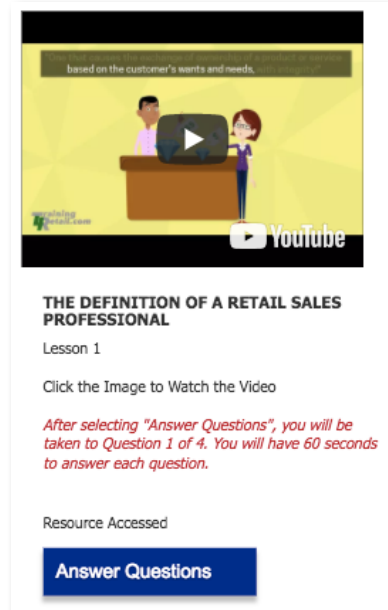


How the Program Works

Training & Quizzes

Each month, you'll be able to view a series of videos featuring Brad Huisken's sales techniques that will help you become a better Sales Professional. Once you've watched them, you'll be asked a series of questions to test your knowledge of that content.

You must answer 75% of the questions correctly on each Chapter in order to proceed to the next month's Chapter. You can retake each section as many times as you need to get a passing score.



based on the customer's wants and needs.

THE DEFINITION OF A RETAIL SALES PROFESSIONAL
Lesson 1

Click the Image to Watch the Video

After selecting "Answer Questions", you will be taken to Question 1 of 4. You will have 60 seconds to answer each question.

Resource Accessed

[Answer Questions](#)

Leaderboard

By answering these questions correctly, you will earn points that will establish your place on the Leaderboard. After you answer the questions for the month, you will also be sent additional questions each week to answer and earn extra points. So the sooner you log on and finish the first quizzes, the more opportunities you'll have to earn points throughout the month!

Points for Performance

You can also get points for the leaderboard by performing better than store average on your sales closing rate and your add-on rate. The leaderboard will reset each month for a new competition with your colleagues.

LEADERBOARD

Monthly Leaderboard		
	Name	Points
1	Arri T.	1887
2	Mark L.	1540
3	Kim W.	1525
4	Brad B.	1200
5	Rhonda P.	500

[Return Home](#)

Good luck!